

# **REAL ESTATE**

Gray Reed's real estate group represents clients in a variety of real estate transactions and litigation and provides a strong complement to the basic business orientation of our firm.

Our real estate practice is recognized in the 2023 Chambers USA legal directory and Best Lawyers' 2024 "Best Law Firms" ranking. Three of our attorneys are Board Certified in Commercial Real Estate by the Texas Board of Legal Specialization.

# ACQUISITION, LEASING AND DISPOSITION

Our work involves not only providing basic legal services but helping our clients also evaluate and structure their real estate transactions to minimize legal and tax liabilities and maximize legal protections and profits. Whether a transaction involves a single asset or multi-asset portfolio, we have developed a strong network of local real estate advisors and co-counsel to enable our team to seamlessly complete real estate transactions throughout the United States and in many other countries.

## **STRUCTURING**

We are actively engaged in advising our clients in the proper structure of their real estate transactions so as to provide maximum protection from liabilities and to minimize the administrative, tax and other obligations arising out of the ownership, development and operation of real estate.

#### **FINANCING**

Our lawyers provide expert guidance in negotiating and structuring financing for all types of real estate transactions. We also assist our numerous financial institution clients, including banks, savings and loan companies, mortgage companies, insurance companies, and others in connection with the negotiation and documentation of loan transactions and in enforcement matters.





#### TAX

We represent our clients in matters involving property tax valuations and protests, income, franchise and margin tax issues, internal tax structuring, allocations of gains and losses, ERISA matters, incentive compensation programs, mergers, acquisitions, dispositions and divestitures involving real estate-related entities and their properties, and various other matters involving tax planning.

#### LAND USE AND DEVELOPMENT

We assist our clients throughout the entire development process, from zoning and permitting to construction, advising our clients in conjunction with development agreements with governmental authorities, construction agreements with contractors and subcontractors, environmental matters, and land use regulations and restrictions.

## LITIGATION

Sample matters in which our attorneys have been involved include purchase and sale contract disputes, partnership disputes, claims involving breach of fiduciary duty, commercial lease disputes, eviction proceedings, property insurance litigation, property tax assessments and protests, design and construction defects, title and boundary disputes. Our attorneys appear daily before courts, governmental agencies, boards and commissions and alternative dispute resolution proceedings such as mediations and arbitrations, advocating for our real estate clients and their interests.